

## **Eric Dickson**

CV: 8 April 2009

Department of Politics  
New York University  
19 West 4<sup>th</sup> Street, Room 306  
New York, NY 10012-1119  
Phone: (212) 992-8697  
Fax:(212) 995-4184

Email: [eric.dickson@nyu.edu](mailto:eric.dickson@nyu.edu)

Web: <http://politics.as.nyu.edu/object/ericdickson.html>

### **Current Academic Appointment & Current Affiliations**

Assistant Professor of Politics, New York University, September 2003-present.  
Faculty Member, Center for Experimental Social Science, New York University, September 2003-present.  
Faculty Affiliate, Department of Psychology, New York University, January 2008-present.

### **Academic Visiting Appointments**

Visiting Research Fellow, Nuffield College, University of Oxford, Trinity Term 2009.  
Visiting Assistant Professor of Political Science, Yale University, September 2006-June 2007.  
Visiting Fellow, Institution for Social and Policy Studies & Center for the Study of American Politics, Yale University, September 2006-June 2007.  
Visiting Instructor, Massachusetts Institute of Technology, September 2002-December 2002.

### **Formal Education and Degrees**

PhD, Political Science, Harvard University, June 2003.  
AM, Political Science, Harvard University, June 1999.  
MA, Astrophysical Sciences, Princeton University, October 1997.  
BS, Physics, California Institute of Technology, June 1996.

### **Informal Education (since 1997)**

Graduate Student Associate, Center for Basic Research in the Social Sciences at Harvard University, 1999-2003.  
Participant, European Science Days Summer School in Behavioral Economics, Steyr, Austria, Summer 2001.  
Participant, Workshop in Mathematical Models of Individual and Public Choice, University of California at Irvine, Summer 2000.  
Participant, Goethe Institute 8-week German language course (level: Mittelstufe 3), Summer 1998.

### **Dissertation**

*Bounded Rationality, Mass Behavior, and Preference Formation.* Chair: Kenneth Shepsle.

### **Primary Research Interests**

Social Science Experiments; Game Theory; Evolutionary & Behavioral Game Theory; Political Psychology; Preference Formation; Identity & Ethnic Politics; Political Violence.

### **Refereed Journal Articles and Papers at Revise-and-Resubmit Stage**

13. Dickson, Eric S. "On the (In)Effectiveness of Collective Punishment: An Experimental Investigation." *Revision Requested, Journal of Peace Research.*
12. Dickson, Eric S. "Leadership, Followership, and Beliefs about the World: An Experiment." *Revision Requested, British Journal of Political Science.*
11. Dickson, Eric S., Sanford C. Gordon, and Gregory A. Huber. "Enforcement and Compliance in an Uncertain World: An Experimental Investigation." *Journal of Politics*, forthcoming (2009).
10. Dickson, Eric S. "Do Participants and Observers Assess Intentions Differently During Bargaining and Conflict? An Experiment." *American Journal of Political Science*, forthcoming (2009).

9. Dickson, Eric S. and Kenneth Scheve. "Social Identity, Electoral Institutions, and the Number of Candidates." *British Journal of Political Science*, forthcoming.
8. Dickson, Eric S. "Expected Utility Violations Evolve Under Status-Based Selection Mechanisms." *Journal of Theoretical Biology* **254**(3):650-654 (2008).
7. Dickson, Eric S., Catherine Hafer, and Dimitri Landa. "Cognition and Strategy: A Deliberation Experiment." *Journal of Politics* **70**(4):974-989 (2008).
6. Bueno de Mesquita, Ethan and Eric S. Dickson. "The Propaganda of the Deed: Terrorism, Counterterrorism, and Mobilization." *American Journal of Political Science*, **51**(2):364-381 (2007).
5. Dickson, Eric S. "Rational Choice Epistemology and Belief Formation in Mass Politics." *Journal of Theoretical Politics* **18**(4):455-498 (2006).
4. Dickson, Eric S. and Kenneth Scheve. "Social Identity, Political Speech, and Electoral Competition." *Journal of Theoretical Politics* **18**(1):5-39 (2006).
3. Dickson, Eric S. and Kenneth A. Shepsle. "Working and Shirking: Equilibrium in Public Goods Games with Overlapping Generations of Players." *Journal of Law, Economics, and Organization* **17**:285-318 (2001).
2. Goodman, Jeremy and Eric S. Dickson. "Dynamical Tide in Solar-Type Binaries," *Astrophysical Journal* **507**:938 (1998).
1. Kenefick, J.D., R.R. de Carvalho, S.G. Djorgovski, M.M. Wilber, E.S. Dickson, N. Weir, U. Fayyad, and J. Roden. "The Discovery of Five Quasars at  $z > 4$  Using the Second Palomar Sky Survey," *Astronomical Journal* **110**:78 (1995).

#### **Other Papers In Review Process**

14. Dickson, Eric S., Catherine Hafer, and Dimitri Landa. "Rules of Debate: Theory and Experiment."
15. Dickson, Eric S. "Struggles Over Symbols: Political Strategies for Expression and Repression."
16. Browne, Julie and Eric S. Dickson. "We Don't Talk to Terrorists: On the Rhetoric and Practice of Secret Negotiations."

#### **Work in Progress**

17. Dickson, Eric S. "A Formal Model of Identity Change With An Application to Ethnic Conflict."
18. Dickson, Eric S. "Soft Power and Perceptions of Hard Power: Counterterrorism Under Uncertainty."
19. Testing the Effect of Social Identity Appeals in Election Campaigns: an fMRI Study. (With Kenneth Scheve and Damian Stanley)

#### **Professional Conferences**

##### Large Profession-wide Conferences

- APSA (Annual Meetings of American Political Science Association): Presenter in 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008; Discussant in 2007 and 2008.
- MPSA (Annual Meetings of Midwest Political Science Association): Presenter in 2004, 2005, 2006, 2007, 2008, 2009; Panel Chair & Discussant in 2004, 2005, 2006, 2009.
- ISPP (Annual Meetings of International Society of Political Psychology): Presenter in 2007, 2008; Panel Chair & Discussant in 2007; Section Chair in 2008.
- Public Choice Society Annual Meetings: Presenter and Discussant in 2000, 2001, 2002.

##### Small/Special/Invited Conferences

- CESS Experimental Political Science Conference, New York University, 2009. Chair/Discussant.
- Conference on "Experimental Political Science in the Laboratory," Hanse Wissenschaftskolleg, Delmenhorst, Germany, 2008. Presenter.
- ISPS@40 Conference, Yale University, 2008. Presenter.
- Yale/CSAP American Politics Summer Conference, 2008. Presenter.
- Political Science and Political Economy Conference on "Designing Democratic Institutions," London School of Economics, 2008. Presenter and Discussant.
- Social Dilemmas Conference, Experimental Economics, Florida State University, 2008. Presenter.
- CESS Experimental Political Science Conference, New York University, 2008. Discussant.
- Political Institutions and Economic Policy Conference, Harvard University, 2006. Co-Presenter.
- LiCEP 10 (Laboratory in Comparative Ethnic Processes), Columbia University, 2004. Presenter.

- Epistemologies of Rational Choice, New York University, 2004. Presenter and Discussant.

### External Talks

- University of Oxford, Nuffield College, Experimental Social Science Seminar, 2009 (scheduled).
- Swiss Federal Institute of Technology Zürich, 2009 (scheduled).
- University of Michigan, Interdisciplinary Workshop in American Politics, 2009.
- Vanderbilt University, Political Science Departmental Seminar, 2009.
- Freie Universitaet (Berlin), Jean Monnet Lecture, 2009.
- Rice University, Political Science Departmental Seminar, 2008.
- Columbia University, International Politics Seminar, 2008.
- University of Oxford, Nuffield College, Experimental Social Science Seminar, 2008.
- UC Berkeley, Seminar on Institutions and Positive Political Theory, 2008.
- Washington University in St. Louis, Political Economy Seminar, 2008.
- Washington University in St. Louis, Experimental Economics Seminar, 2008.
- Yale University, American Politics Workshop, 2007.
- University of Chicago, Harris School, American Politics Seminar, 2007.
- Florida State University, Political Science Department Seminar, 2007.
- Northwestern University, MEDS Political Economy Seminar, 2006.
- State University of New York, Stony Brook, 2006.
- Hebrew University of Jerusalem, Center for Rationality, 2005.
- Princeton University, Political Economy Seminar, 2005.
- Washington University in St. Louis, Political Economy Seminar, 2005.
- Stanford University, Hoover Collective Choice Seminar, 2004.
- Carnegie Mellon University, 2002.
- University of Pittsburgh, 2002.
- Princeton University, 2002.
- Yale University, 2002.
- New York University, 2002.

### Professional Memberships

American Political Science Association, 2000-present.  
 Midwest Political Science Association, 2004-present.  
 International Society of Political Psychology, 2007-present.

### Referee

*American Journal of Political Science, American Political Science Review, Economics and Politics, Games and Economic Behavior, International Studies Quarterly, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Peace Research, Journal of Politics, Law and Philosophy, Oxford University Press, Political Behavior, Political Psychology, Political Research Quarterly, Proceedings of the National Academy of Sciences, Quarterly Journal of Political Science, Rationality and Society, Routledge, Sage Publications, Social Forces, The Economic Journal.*

### Primary Teaching Interests

Classical, evolutionary, and behavioral game theory; social science experiments; research methods; math and statistics for political scientists.

### Teaching Experience

#### Graduate:

Graduate Game Theory I. (NYU: 2006, 2008, 2009, Planned for Spring 2010)  
 Advanced Topics in Game Theory/Methods: Identity, Persuasion, and Leadership. (Yale: 2006 & NYU: 2007, Planned for Fall 2009)  
 Experimental Methods in Political Science. (NYU: 2003, 2005)  
 Mathematics for Political Scientists. (NYU: 2004)

Game Theory and Political Theory. (MIT: 2002)  
Theory of Collective Choice I: Strategy, Voting, and Choice. (Teaching Fellow for Edward Schwartz, Harvard: 1999)  
Government 999: Math (P)refresher for Political Scientists. (Head Instructor 1999 & 2000; Teaching Fellow 1998; Harvard)

Undergraduate:

Counterterrorism Policy. (NYU: Planned for Spring 2010)  
Introduction to Political Psychology. (NYU: 2008)  
Senior Honors in Politics. (NYU: 2004, 2005, 2006, 2009)  
Introduction to Game Theory in Political Science. (NYU: 2004, 2008)  
Social Analysis 46: Thinking About Politics. (Teaching Fellow for Ken Shepsle, Harvard: 2000)  
Economics 1030: Psychology and Economics. (Teaching Fellow for David Laibson and Andrei Shleifer, Harvard: 2001)  
Economics 1818: Economics of Discontinuous Change. (Designed Teaching Materials for Richard Freeman, 2000, Harvard)  
Astrophysical Sciences 203: The Universe. (Teaching Assistant, 1997, Princeton)  
Astronomy 20: Basic Astronomy and the Galaxy. (Teaching Assistant, 1995, Caltech)

**University and Department Service at NYU**

Graduate School of Arts and Sciences Honors and Awards Committee, 2009.  
Volunteered as Preceptor, Freshman Dialogues Orientation Program, 2004, 2005, 2007, 2008.  
Faculty Co-Organizer, Politics Department Graduate Student Predissertation Seminar, 2005, 2006.

**Service as an International Election Observer**

Ghana, Presidential Election (Runoff), December 2008. Carter Center.

**Media Service**

Washington Square News, various newspaper interviews about US elections, 2008.  
Washington Square News, newspaper interview about NYC mayoral elections, September 2005.  
Icelandic National Broadcasting Company, television interview about US elections, October 2004.

**Awards, Honors, and Grants (selected)**

Roberta Sigel Award, International Society of Political Psychology, 2008 (best paper at 2007 ISPP Annual Meetings by scholar within 8 years of PhD).  
Yale University Center for the Study of American Politics Research Fellowship, 2006-2007.  
NYU Center for Brain Imaging Internal Seed Grant (initial tranche, \$10,000), 2005-2007.  
Center for Basic Research in the Social Sciences Dissertation Fellowship, 2002.  
Harvard Government Department Traveling Research Fellowship, 2000.  
Harvard Graduate Fellowship, 1997-1999.  
Princeton University Peyton Prize Winner, 1996-1997.  
Awarded Department of Defense Grant and National Science Foundation Grant, 1996.  
Caltech Carnation Merit Scholarship, 1994-1996.  
Caltech Millikan Scholar, 1992-1994.  
Member, United States Physics Team, 1992.  
Qualified, United States Chemistry Team (declined), 1992.