

## **Eric Dickson**

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### **Current Academic Appointments**

Associate Professor of Politics (with tenure), New York University, 2010-present.  
Faculty Affiliate, Department of Psychology, New York University, 2008-present.  
Faculty Member, Center for Experimental Social Science, New York University, 2003-present.

### **Past Academic Appointment**

Assistant Professor of Politics, New York University, 2003-2010.

### **Visiting Academic Appointments**

Visiting Faculty, New York University Abu Dhabi, January-May 2014.  
Visiting Academic Associate, London School of Economics, June 2011.  
Visiting Research Fellow, Nuffield College, University of Oxford, part of Trinity Term 2011.  
Visiting Research Fellow, Nuffield College, University of Oxford, Trinity Term 2009.  
Visiting Assistant Professor of Political Science, Yale University, September 2006-June 2007.  
Visiting Fellow, Institution for Social and Policy Studies & Center for the Study of American Politics, Yale University, September 2006-June 2007.  
Visiting Instructor, Massachusetts Institute of Technology, September 2002-December 2002.

### **Formal Education and Degrees**

PhD, Political Science, Harvard University, June 2003.  
AM, Political Science, Harvard University, June 1999.  
MA, Astrophysical Sciences, Princeton University, October 1997.  
BS, Physics, California Institute of Technology, June 1996.

### **Informal Education (since 1997)**

Graduate Student Associate, Center for Basic Research in the Social Sciences at Harvard University, 1999-2003.  
Participant, European Science Days Summer School in Behavioral Economics, Steyr, Austria, Summer 2001.  
Participant, Workshop in Mathematical Models of Individual and Public Choice, University of California at Irvine, Summer 2000.  
Participant, Goethe Institute 8-week German language course (level: Mittelstufe 3), Summer 1998.

### **Dissertation**

*Bounded Rationality, Mass Behavior, and Preference Formation.* Chair: Kenneth Shepsle.

### **Primary Research Interests**

Social Science Experiments; Game Theory; Evolutionary & Behavioral Game Theory; Political Psychology; Identity & Ethnic Politics; Political Violence; Preference Formation.

## Academic Publications

16. Dickson, Eric S., Catherine Hafer, and Dimitri Landa. "Learning from Debate: Institutions and Information." *Political Science Research and Methods*, forthcoming (published online 2015).
15. Dickson, Eric S., Sanford C. Gordon, and Gregory A. Huber. "Institutional Sources of Legitimate Authority: An Experimental Investigation." *American Journal of Political Science* 59(1): 109-127 (2015).
14. Jost, John T., Elvira Basevich, and Eric S. Dickson. "Political Value" in *The Handbook of Value*, Oxford University Press (in press; 2015).
13. Dickson, Eric S. "Economics vs. Psychology Experiments" in *The Handbook of Experimental Political Science*, Cambridge University Press (2011).
12. Browne, Julie and Eric S. Dickson. "We Don't Talk to Terrorists: On the Rhetoric and Practice of Secret Negotiations." *Journal of Conflict Resolution* 54(3): 379-407 (2010).
11. Dickson, Eric S. and Kenneth Scheve. "Social Identity, Electoral Institutions, and the Number of Candidates." *British Journal of Political Science* 40(2): 349-375 (2010).
10. Dickson, Eric S., Sanford C. Gordon, and Gregory A. Huber. "Enforcement and Compliance in an Uncertain World: An Experimental Investigation." *Journal of Politics* 71(4):1357-1378 (2009).
9. Dickson, Eric S. "Do Participants and Observers Assess Intentions Differently During Bargaining and Conflict?" *American Journal of Political Science* 53(4):910-930 (2009).
8. Dickson, Eric S. "Expected Utility Violations Evolve Under Status-Based Selection Mechanisms." *Journal of Theoretical Biology* 254(3):650-654 (2008).
7. Dickson, Eric S., Catherine Hafer, and Dimitri Landa. "Cognition and Strategy: A Deliberation Experiment." *Journal of Politics* 70(4):974-989 (2008).
6. Bueno de Mesquita, Ethan and Eric S. Dickson. "The Propaganda of the Deed: Terrorism, Counterterrorism, and Mobilization." *American Journal of Political Science*, 51(2):364-381 (2007).
5. Dickson, Eric S. "Rational Choice Epistemology and Belief Formation in Mass Politics." *Journal of Theoretical Politics* 18(4):455-498 (2006).
4. Dickson, Eric S. and Kenneth Scheve. "Social Identity, Political Speech, and Electoral Competition." *Journal of Theoretical Politics* 18(1):5-39 (2006).
3. Dickson, Eric S. and Kenneth A. Shepsle. "Working and Shirking: Equilibrium in Public Goods Games with Overlapping Generations of Players." *Journal of Law, Economics, and Organization* 17:285-318 (2001).
2. Goodman, Jeremy and Eric S. Dickson. "Dynamical Tide in Solar-Type Binaries," *Astrophysical Journal* 507:938 (1998).
1. Kenefick, J.D., R.R. de Carvalho, S.G. Djorgovski, M.M. Wilber, E.S. Dickson, N. Weir, U. Fayyad, and J. Roden. "The Discovery of Five Quasars at  $z > 4$  Using the Second Palomar Sky Survey," *Astronomical Journal* 110:78 (1995).

## Professional Conferences

### Large Profession-wide Conferences

- APSA (Annual Meetings of American Political Science Association): Presenter in 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2015 (planned); Discussant in 2007 and 2008.
- MPSA (Annual Meetings of Midwest Political Science Association): Presenter in 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2015; Panel Chair &/or Discussant in 2004, 2005, 2006, 2009, 2010, 2011, 2012, 2013, 2015.
- EPSA (Annual Meetings of European Political Science Association): Presenter in 2012, 2013, 2015 (planned).
- ESA (Economic Science Association): Presenter in 2010 (International Meeting), 2012 (North American Meeting), 2013 (North American Meeting).
- SESP (Society of Experimental Social Psychology): Attendee in 2012, 2013, 2014.
- ISA (Annual Meetings of International Studies Association): Presenter in 2010.
- ISPP (Annual Meetings of International Society of Political Psychology): Presenter in 2007, 2008, 2011, 2013; Panel Chair & Discussant in 2007; Section Chair in 2008.
- ISJR (Biennial Conference of the International Society for Justice Research): Attendee in 2014.
- Public Choice Society Annual Meetings: Presenter and Discussant in 2000, 2001, 2002.

### Small/Special/Invited Conferences

- Social Dilemmas Conference, Experimental Economics, Brown University, 2015. Presenter.
- Network for Integrated Behavioral Science (NIBS) Conference on Behavioral Science and Policy, University of Nottingham, 2015. Presenter.
- CESS Experimental Political Science Conference, New York University, 2015. Co-Organizer.
- EGAP 13 (Experiments on Governance and Politics) Network Conference, University of California at Los Angeles, 2015. Attendee.
- Behavioral Models of Politics Conference, Duke University, 2014. Presenter.
- Berkeley Conference on Political Economy and Governance, 2014. Invited Attendee.
- Priorat Workshop on Theoretical Political Science, 2014. Invited Presenter.
- Political Science and Political Economy Conference, London School of Economics, 2014. Presenter.
- Conference on Elections and Electoral Institutions, Institute for Advanced Study in Toulouse/Toulouse School of Economics, 2014. Invited Presenter.
- EGAP 10 (Experiments on Governance and Politics) Network Conference, Columbia University, 2013. Discussant-Presenter.
- Behavioral Models of Politics Conference, University of Pittsburgh, 2013. Invited Presenter.
- Berkeley Conference on Political Economy and Governance, 2013. Invited Attendee.
- EGAP 9 (Experiments on Governance and Politics) Network Conference, London (UCL and DFID), 2013. Attendee.
- West Coast Experiments Conference, Stanford University, 2013. Invited Presenter.
- CESS Experimental Political Science Conference, New York University, 2013. Co-Organizer and Discussant.
- Social Dilemmas Conference, Experimental Economics, Caltech, 2013. Presenter.
- Political Science and Political Economy Conference, London School of Economics, 2012. Paper presented by co-author.
- EGAP 7 (Experiments on Governance and Politics) Network Conference, University of British Columbia, Vancouver, Spring 2012. Attendee.
- CESS Experimental Political Science Conference, New York University, 2012. Co-Organizer.
- EGAP 5 (Experiments on Governance and Politics) Network Conference, World Bank, Washington DC, Spring 2011. Presenter.
- Social Decision Making: Bridging Economics and Biology, Monte Verita, Switzerland, 2011. Presenter.
- New York Area Political Psychology Workshop, Columbia University, 2010. Presenter.
- EGAP 4 (Experiments on Governance and Politics) Network Conference, NYU, Fall 2010. Organizer.
- Social Dilemmas Conference, Experimental Economics, Rice University, 2010. Presenter.
- NSF Conference on Politics Experiments, University of Virginia, 2010. Presenter.
- Political Science and Political Economy Conference, London School of Economics, 2010. Presenter.
- EGAP 3 (Experiments on Governance and Politics) Network Conference, Trinity College Dublin, Spring 2010. Attendee.
- CESS Experimental Political Science Conference, New York University, 2010. Co-Organizer.
- Second International Symposium of Experimental Social Sciences, University of Tokyo, 2009. Presenter.
- Experimentation in Political Science Conference, Northwestern University, 2009. Presenter.
- CESS Experimental Political Science Conference, New York University, 2009. Chair/Discussant.
- Conference on "Experimental Political Science in the Laboratory," Hanse Wissenschaftskolleg, Delmenhorst, Germany, 2008. Presenter.
- ISPS@40 Conference, Yale University, 2008. Presenter.
- Yale/CSAP American Politics Summer Conference, 2008. Presenter.
- Political Science and Political Economy Conference on "Designing Democratic Institutions," London School of Economics, 2008. Presenter and Discussant.

- Social Dilemmas Conference, Experimental Economics, Florida State University, 2008. Presenter.
- CESS Experimental Political Science Conference, New York University, 2008. Discussant.
- Political Institutions and Economic Policy Conference, Harvard University, 2006. Co-Presenter.
- LiCEP 10 (Laboratory in Comparative Ethnic Processes), Columbia University, 2004. Presenter.
- Epistemologies of Rational Choice, New York University, 2004. Presenter and Discussant.

#### **Other External Talks**

- Stony Brook University, Center for Behavioral Political Economy, 2015 (scheduled).
- University of Mannheim, 2015.
- NYU Abu Dhabi, Politics Seminar, 2014.
- University of Pittsburgh, Methods Seminar, 2012.
- University of Texas at Dallas, Economics Department Seminar, 2012.
- Washington University in St. Louis, Political Economy Seminar, 2012.
- Harvard-MIT Political Economy Seminar, 2011.
- PUC (Rio de Janeiro), Economics Department Seminar, 2011.
- University of Göttingen, Centrum für Europa-, Governance- und Entwicklungsforschung, 2010.
- Columbia University, American Society and Politics Workshop, 2010.
- Yale University, Leitner Political Economy Seminar, 2010.
- Swiss Federal Institute of Technology Zürich, 2009.
- University of Michigan, Interdisciplinary Workshop in American Politics, 2009.
- Vanderbilt University, Political Science Departmental Seminar, 2009.
- Freie Universitaet (Berlin), Jean Monnet Lecture, 2009.
- Rice University, Political Science Departmental Seminar, 2008.
- Columbia University, International Politics Seminar, 2008.
- University of Oxford, Nuffield College, Experimental Social Science Seminar, 2008.
- UC Berkeley, Seminar on Institutions and Positive Political Theory, 2008.
- Washington University in St. Louis, Political Economy Seminar, 2008.
- Washington University in St. Louis, Experimental Economics Seminar, 2008.
- Yale University, American Politics Workshop, 2007.
- University of Chicago, Harris School, American Politics Seminar, 2007.
- Florida State University, Political Science Department Seminar, 2007.
- Northwestern University, MEDS Political Economy Seminar, 2006.
- State University of New York, Stony Brook, 2006.
- Princeton University, Political Economy Seminar, 2005.
- Washington University in St. Louis, Political Economy Seminar, 2005.
- Stanford University, Hoover Collective Choice Seminar, 2004.
- Carnegie Mellon University, 2002.
- University of Pittsburgh, 2002.
- Princeton University, 2002.
- Yale University, 2002.
- New York University, 2002.

#### **Associate Editorships and Editorial Boards**

*Journal of Experimental Political Science*, Associate Editor, February 2014-present.  
*Journal of Experimental Political Science*, Editorial Board, May 2013-February 2014.  
*American Journal of Political Science*, Editorial Board, January 2010-December 2013.

#### **Referee**

*American Journal of Political Science*, *American Political Science Review*, *British Journal of Political Science*, *Comparative Political Studies*, Economic and Social Research Council, French Agence Nationale de la Recherche, *Economic Inquiry*, *The Economic Journal*, *Economics and Politics*, *Games and Economic Behavior*, *International Studies Quarterly*, *Journal of Applied*

*Mathematics, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Experimental Political Science, Journal of Peace Research, Journal of Politics, Law and Philosophy, National Science Foundation, Oxford University Press, Palgrave Macmillan, Political Behavior, Political Psychology, Political Research Quarterly, Proceedings of the National Academy of Sciences, Public Opinion Quarterly, Quarterly Journal of Political Science, Rationality and Society, Routledge, Sage Publications, Social Forces, World Politics.*

### **Primary Teaching Interests**

Classical, evolutionary, and behavioral game theory; social science experiments; political psychology; counterterrorism; research methods.

### **Teaching Experience**

#### Graduate:

Graduate Game Theory I. (NYU: Spring 2006, Spring 2008, Spring 2009, Spring 2010, Spring 2015)  
Experimental Methods in Political Science. (NYU: 2003, 2005, Spring 2013, Fall 2013, Fall 2014)  
Behavioral Game Theory. (NYU: Fall 2015 [planned])  
Advanced Topics in Game Theory/Methods: Identity, Persuasion, and Leadership. (Yale: 2006 & NYU: 2007, 2009, 2012)  
Graduate Student Dissertation Seminar (NYU: Fall 2014, Spring 2016 [planned])  
Mathematics for Political Scientists. (NYU: Fall 2004, Fall 2010)  
Game Theory and Political Theory. (MIT: Fall 2002)  
Theory of Collective Choice I: Strategy, Voting, and Choice. (Teaching Fellow for Edward Schwartz, Harvard: 1999)  
Government 999: Math (P)refresher for Political Scientists. (Head Instructor 1999 & 2000; Teaching Fellow 1998; Harvard)

#### Undergraduate:

Introduction to Political Psychology. (NYU: Fall 2008, Spring 2012, Fall 2012, Fall 2013, Spring 2015, Spring 2016 [planned]; NYUAD: Spring 2014)  
Senior Honors in Politics. (NYU: Spring 2004, Spring 2005, Spring 2006, Spring 2009, Spring 2012)  
Political Theater (NYU: Spring 2013, Fall 2015 [planned])  
Counterterrorism Policy. (NYU: Spring 2010)  
Experimental Methods in Social Science (field experiments/development). (NYUAD: Spring 2014)  
Introduction to Game Theory in Political Science. (NYU: 2004, 2008)  
Social Analysis 46: Thinking About Politics. (Teaching Fellow for Ken Shepsle, Harvard: 2000)  
Economics 1030: Psychology and Economics. (Teaching Fellow for David Laibson and Andrei Shleifer, Harvard: 2001)  
Economics 1818: Economics of Discontinuous Change. (Designed Teaching Materials for Richard Freeman, 2000, Harvard)  
Astrophysical Sciences 203: The Universe. (Teaching Assistant, 1997, Princeton)  
Astronomy 20: Basic Astronomy and the Galaxy. (Teaching Assistant, 1995, Caltech)

### **University and Department Service at NYU**

Politics Department Recruitment Committee, 2014-2015.  
NYU Abu Dhabi Politics Recruitment Committee, 2013-2014.  
NYU Social Science DURF Committee, 2013-2014, 2014-15.  
Politics Department Curriculum Committee, 2012-2013, 2013-2014.  
NYU Fulbright Committee, 2012-2013, 2013-2014.  
Politics Department Fellowship Progress and Graduate Awards Committee, 2012-2013.  
Politics Department Merit Committee, 2011-2012.  
NYU Graduate School of Arts and Sciences Honors and Awards Committee, 2009-2010, 2010-2011.  
Volunteered as Preceptor, Freshman Dialogues Orientation Program, 2004, 2005, 2007, 2008.  
Faculty Co-Organizer, Politics Department Graduate Student Predissertation Seminar, 2005, 2006.

### **Service as an International Election Observer**

Ghana, Presidential Election (Runoff), December 2008. Carter Center.

**Media Service**

Washington Square News, newspaper interviews about US elections, 2008.

Washington Square News, newspaper interviews about NYC mayoral elections, 2005.

Icelandic National Broadcasting Company, television interview about US elections, October 2004.

**Awards, Honors, and Grants (selected)**

Elected to Society of Experimental Social Psychology, 2012.

Bruce Russett Award, best paper in the *Journal of Conflict Resolution* in the previous year, 2011.

Roberta Sigel Award, International Society of Political Psychology, 2008 (best paper at 2007 ISPP

Annual Meetings by scholar within 8 years of PhD).

Yale University Center for the Study of American Politics Research Fellowship, 2006-2007.

Center for Basic Research in the Social Sciences Dissertation Fellowship, 2002.

Harvard Government Department Traveling Research Fellowship, 2000.

Harvard Graduate Fellowship, 1997-1999.

Princeton University Peyton Prize Winner, 1996-1997.

Awarded Department of Defense Grant and National Science Foundation Grant, 1996.

Caltech Carnation Merit Scholarship, 1994-1996.

Caltech Millikan Scholar, 1992-1994.

Member, United States Physics Team, 1992.

Qualified, United States Chemistry Team (declined), 1992.

**Languages**

English (native speaker); German (proficient); Spanish (proficient when not rusty); Turkish (basic);

Levantine Arabic (basic).